



Hewlett Packard
Enterprise

HPE Aruba Networking

Data center networking overview

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Today's distributed enterprise



Digital transformation is **incomplete** without **data-first modernization** across edge to DC to cloud

**Data
disarray**

**The edge is
exploding**

**Infrastructure
and operational**

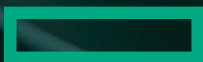
**Complexity,
privacy, risk**



The way forward

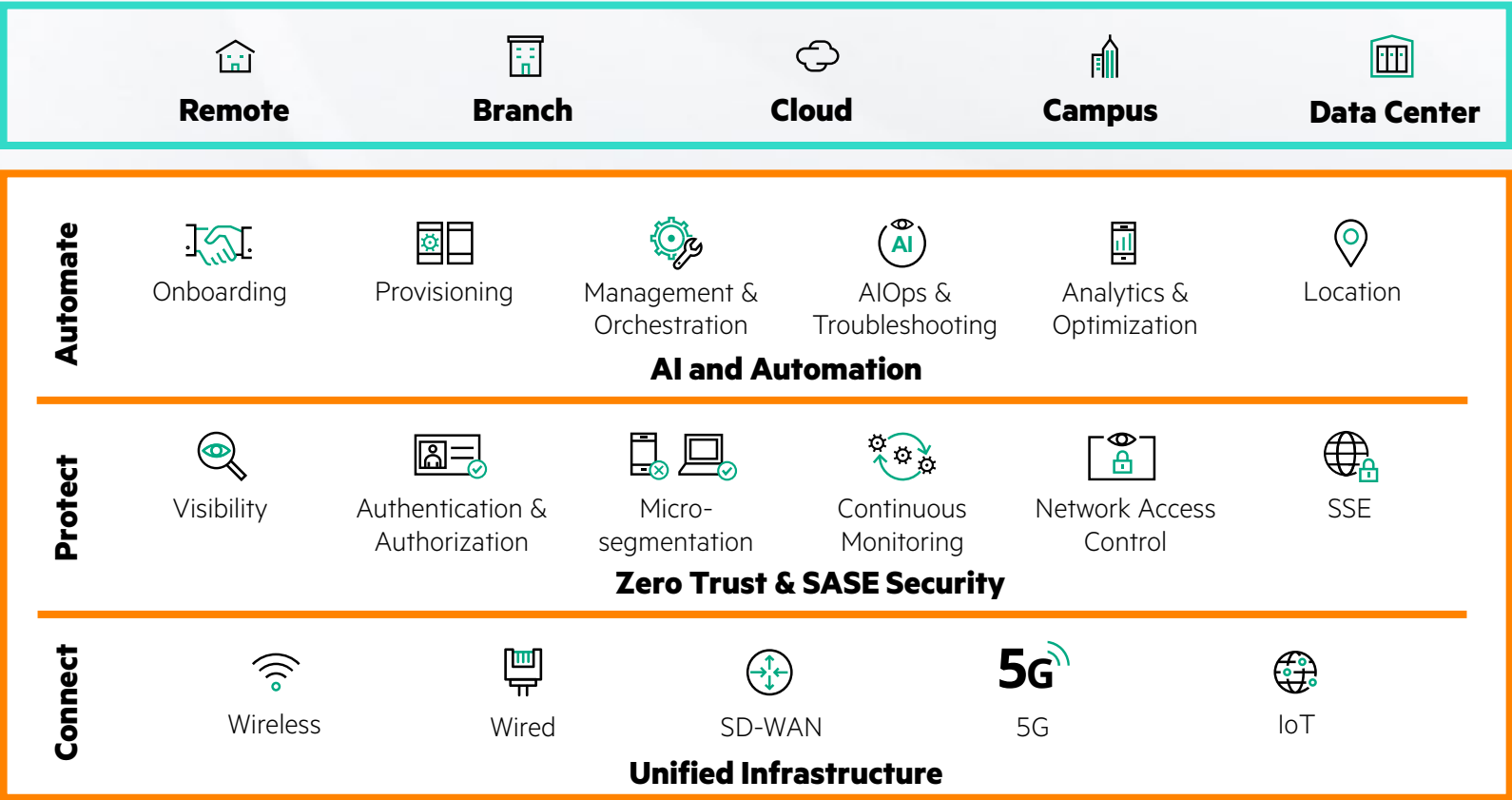
HPE aruba
networking

Security-first, AI-powered networking



Orchestrating network services from edge-to-cloud

Powered
by HPE
Aruba
Networking
Central



HPE GreenLake as a Service





Unified, secure, simplified network infrastructure
that **connects, protects, and accelerates** business outcomes



Public cloud



Colocation



Private DC



Campus



Edge / Branches



MPLS | SD-WAN | VPN/VPC | 25-400G/VXLAN | Wired POE/Wireless 6E | Private 5G



Simplification and accelerate service delivery and security

HPE Aruba Networking delivers modern networking solutions for “Centers of Data” connectivity

Cloud native switching architecture



Software-defined fabric automation / orchestration



Distributed services architecture



HPE Aruba Networking IT integration (compute, storage, HCI, SAP, HPE GreenLake ...)

UP TO 35% LOWER TCO
optimized form-factors and licensing

UP TO 10X FASTER provisioning vs
traditional manual CLI models

UP TO 100X SCALE vs traditional
centralized DC designs

Unified Infrastructure, edge-to-cloud

Data center—leaf-spine, 25/100/400G,
On premises, private cloud, colocation

Core
Aggregation
Access



HPE Aruba Networking
CX 6X00



HPE Aruba Networking
CX 6400



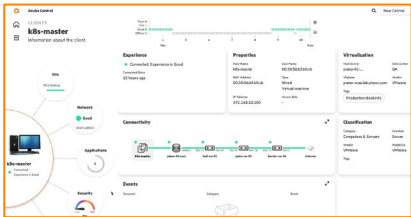
HPE Aruba Networking
CX 8400



HPE Aruba Networking CX 10000



HPE Aruba Networking CX 8360/8100



HPE Aruba Networking CX 9300 -32D



HPE Aruba Networking CX 9300S-32C8D



HPE Aruba Networking CX 8325

HPE Aruba Networking CX 6300M

HPE Aruba Central and AOS CX

Common operating model - campus edge to DC, cloud managed



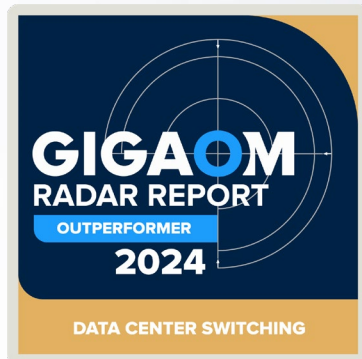
HPE Aruba Networking DCN CX switching portfolio

| | CX 6300M | CX 8100 | CX 8325 | CX 8360 | CX 8400 | CX 9300 | CX 9300S | CX 10000 |
|------------------------------------|----------|---------------|----------------------|----------------------|-------------------|----------------------|----------------------|----------------------|
| Speeds | 1/10/25G | 1/10/40/100G | 10/25/40/100G | 10/25/50/100G | 10/25/40/100G | 100/200/400G | 10/25/100/200/400 | 10/25/40/100G |
| Form factor | 1U | 1U models (4) | 1U models (2) | 1U models (6) | 8 slot chassis | 1U | 1U | 1U |
| Deployment | OBM GbE | DC ToR 1/10 | Core, Agg Leaf/Spine | Core, Agg Leaf/Spine | Core, Agg EoR/MoR | Core, Agg Leaf/Spine | Core, Agg Leaf/Spine | Core, Agg Leaf/Spine |
| Onboard analytics (NAE) | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| API and GUI orchestration (AFC) | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| REST APIs, Python scripting | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Virtualization (VSX), live upgrade | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| HA, deep buffers, large tables | | | NEBS/DC | | ✓ | ✓ | NEBS/DC | |
| Hot swap, redundant power | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Ethernet storage optimized | | | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| E-w firewall, micro-segmentation | | | | | | | | ✓ |
| Accelerate NAT, IPSec VPN | | | | | | | ✓ | ✓ |
| MACSEC | | | | | | | ✓ | |

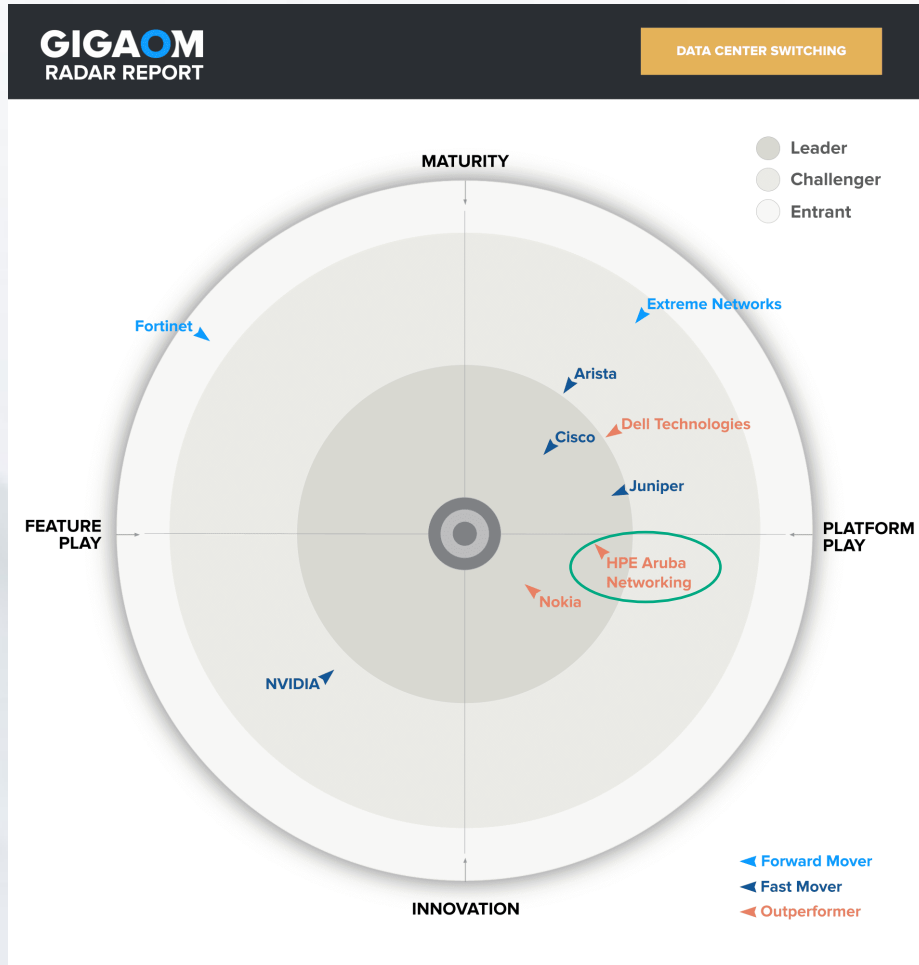
Leader ranking in GigaOm Radar for Data Center Switching 2024



“One of HPE Aruba’s differentiating features is its Distributed Services Switch, which provides stateful firewall services at every top-of-rack configuration ...”



QR - Get the Reprint



<https://gigaom.com/reprint/gigaom-radar-for-data-center-switching-hpe/>

HPE Aruba Networking DCN use cases

Distributed services architecture

E-W FW, Micro seg

Campus-data center
Collapsed core

25/100 GbE Server ToR

100/400 GbE
Spine-leaf fabrics

Network virtualization
VXLAN, EVPN

ZTNA / telemetry / visibility



Multi-cloud interconnect

Cloud colocation, secure hybrid cloud
connectivity

HPE integration
ProLiant, Apollo, storage

HPE integration
VMware, Nutanix, HCI ...

HPE GreenLake for Aruba
Network/Infrastructure as a service

Powering data-driven outcomes

**Living longer,
healthier lives**



Helping reduce the time it takes to read mammograms by 10x from **half an hour to as little as 2 minutes with AI**

**Getting us safely
to our destination**



Developing the next-generation of **autonomous driving software** that runs over 10,000 safety simulations every second

**Helping solve the world's
most complex problems**



Helping solve problems that are

8x more complex with the world's fastest supercomputers

Carnegie Clean Energy [Case Study](#)
FathomX: [Case Study](#)
Zenseact [Case Study](#)

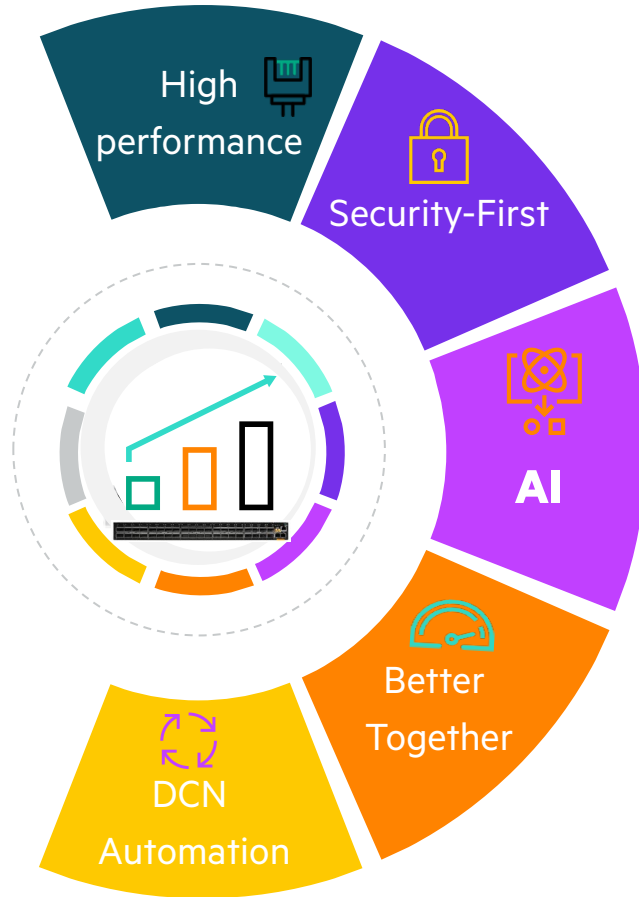
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AI-Ready Data Center Switching with CX 9300 Series



Data Center Networking: HPE Aruba CX 9300 Update

Welcome AI for Networking Series of Switches 'Secure CX 9300S-32C8D'



1

- 32x10G/25G/100G/200G AI workload, server, storage connectivity.
- 8x400G inter-fabric connectivity. Complete PTP stack support**.

2

- End to End Secure-First Data Center.
- 6.4Tbps of MACsec**.
- 4.8Tbps of IPsec, VXLANsec highly secure DCI**.

3

- Accelerate your AI-powered business with CX 9300.
- Standard based RDMA over Converged Ethernet – RoCEv2 support.
- Ready for GenAI workload.

4

- Fully integrated HPE Storage, Compute, GreenLake solution.
- Secure standard based Eco-system integration.

5

- Cloud-native a single OS across enterprise.
- Cloud and on-prem DCN fabric complete automation.
- Secure API access for eco-system DCN automation and integration.

** Phy based MACSEC 10.14.1000 (July'24)

** ASIC based MACSEC (TBD)

** ASIC based IPSEC (TBD)

** PTP Support (TBD)

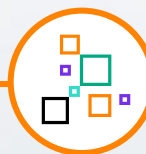
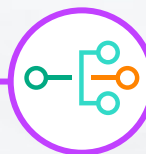
**Data-first modernization requires
a modern, next generation data
center fabric**



Require higher performing, more intelligent, secure data center fabrics



10, 25, 100GbE I/O
HPE Silicon Root of Trust, RoCE, NVMe



HPE Aruba Networking CX 10000

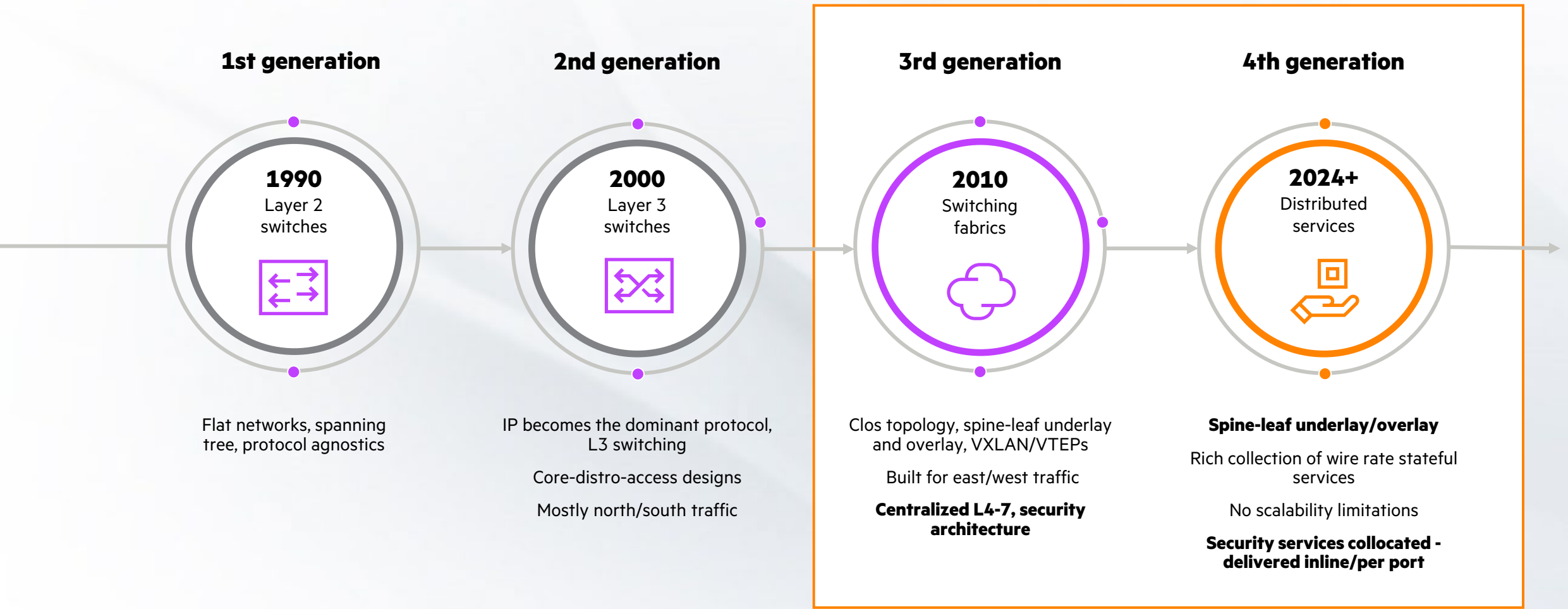


25/100, 400 GbE Fabric

Zero Trust at the server-network edge (→ SROT*)

Full visibility and telemetry
(*secure fabric, policy, apps*)

Data center network architecture evolution



Distributed services switch, a new switching category

HPE Aruba Networking CX 10000

AMD
PENSANDO



L4-7 stateful software services



Firewall



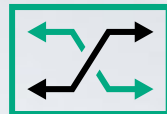
DDoS



Telemetry



Encrypt



NAT



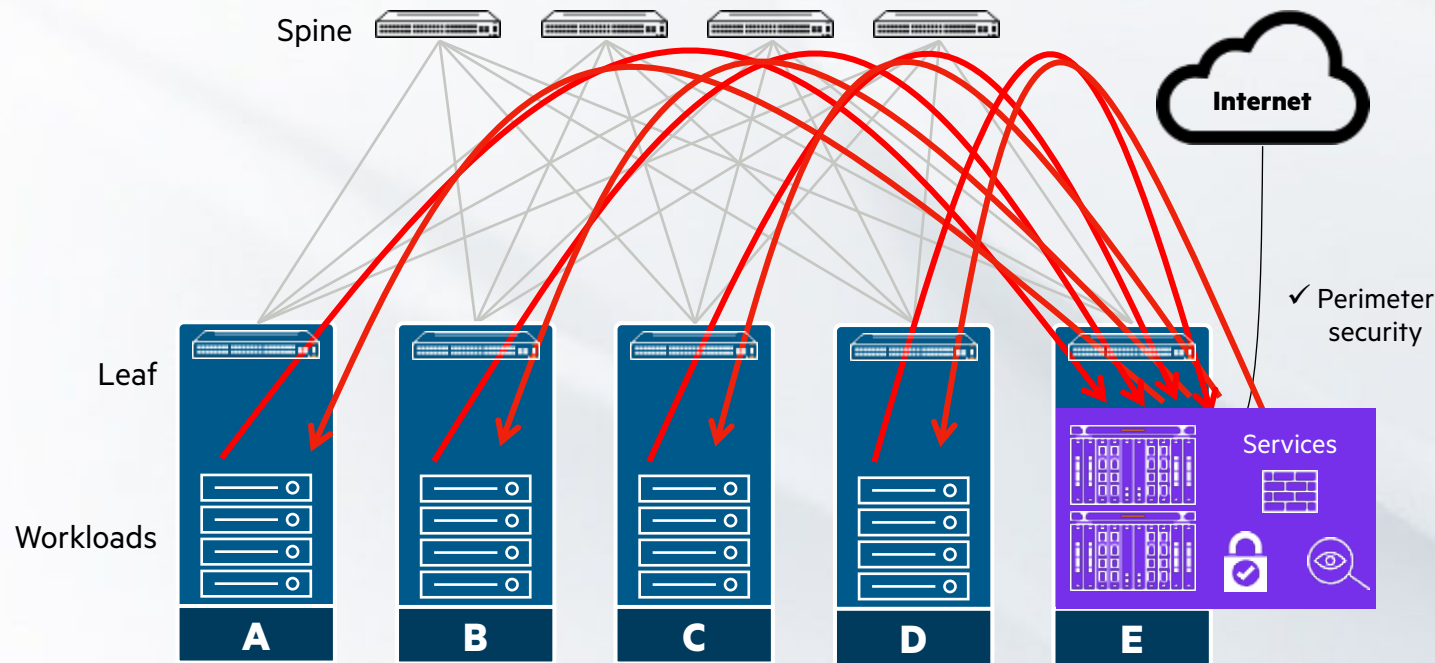
SLB

Full network functionality,
plus 800G firewall performance

A stateful firewall behind every switch port with
built-in telemetry streaming

*Eliminates/reduces need for appliances
and host software, delivering 100x scale,
10x performance at 1/3 TCO*

Third gen: centralized services architecture



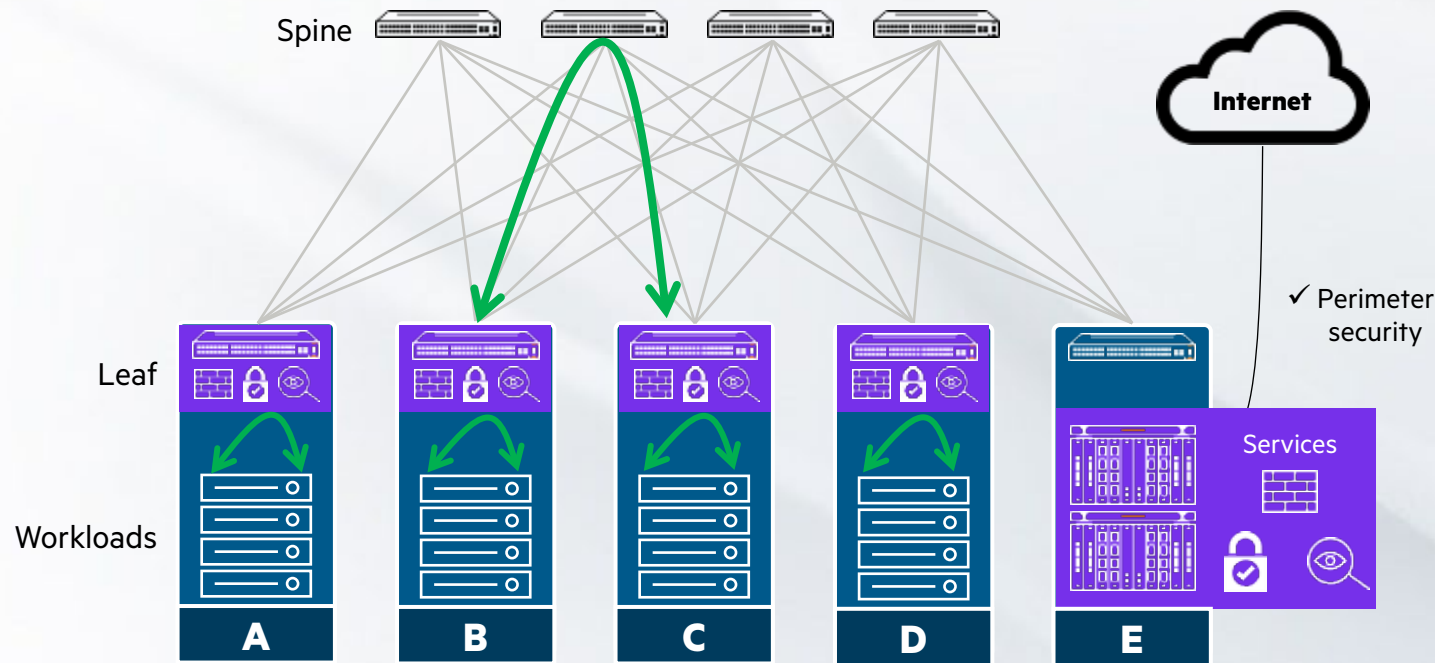
Centralized services architecture

Design challenges

- Traffic having to hairpin to L4-7 services leaf/rack
- Unable to scale to match volume/velocity e-w traffic
- High and cost complexity (appliance sprawl, licensing)



Fourth gen: **distributed services architecture**



Distributed services architecture

Design advantages

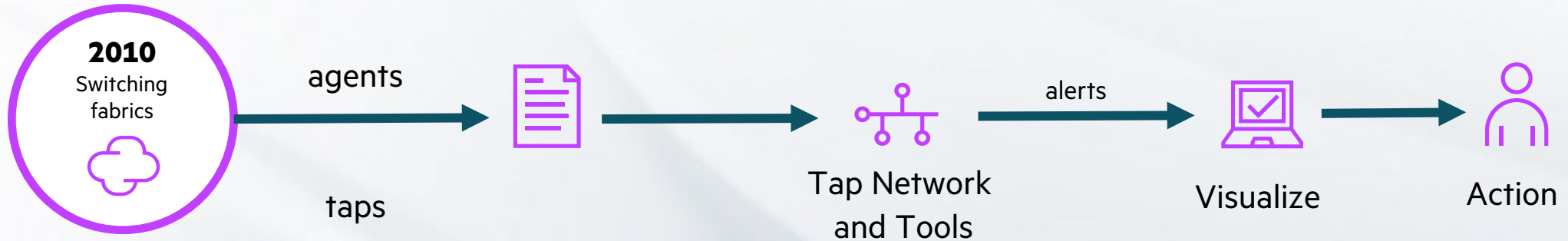
- Better security posture—firewall on every leaf port
- Lower TCO, retire legacy appliances/software agents
- Real-time telemetry
- Automated network and security policy and provisioning
- Improved app latency/performance



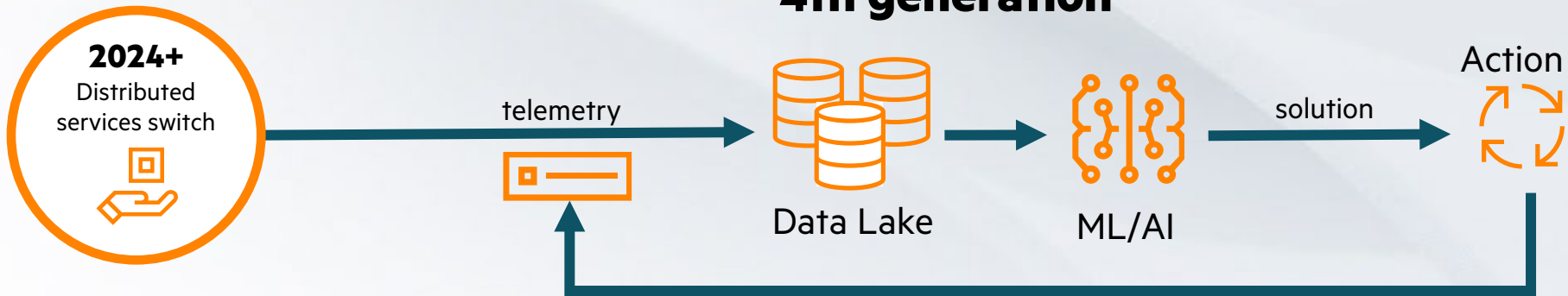
Stages of automation

In the evolution of data center operations

3rd generation



4th generation



The TCO Advantage of Fourth Generation Data Center Fabrics

3-Year TCO analysis - implementing Micro Segmentation (E-W Firewall)
across 500 servers, 24 racks, 400 Gbps/rack with 75% E-W traffic

3-year costs for next gen firewall + traditional for solution

\$2.694M

Total 3-year costs

\$321

Average cost per Gbps (E-W)

3-year costs for HPE ARUBA CX10000 solution

\$1.052M

Total 3-year costs

\$125

Average cost per Gbps

\$1.069M
lower TCO
or 53% savings ✓

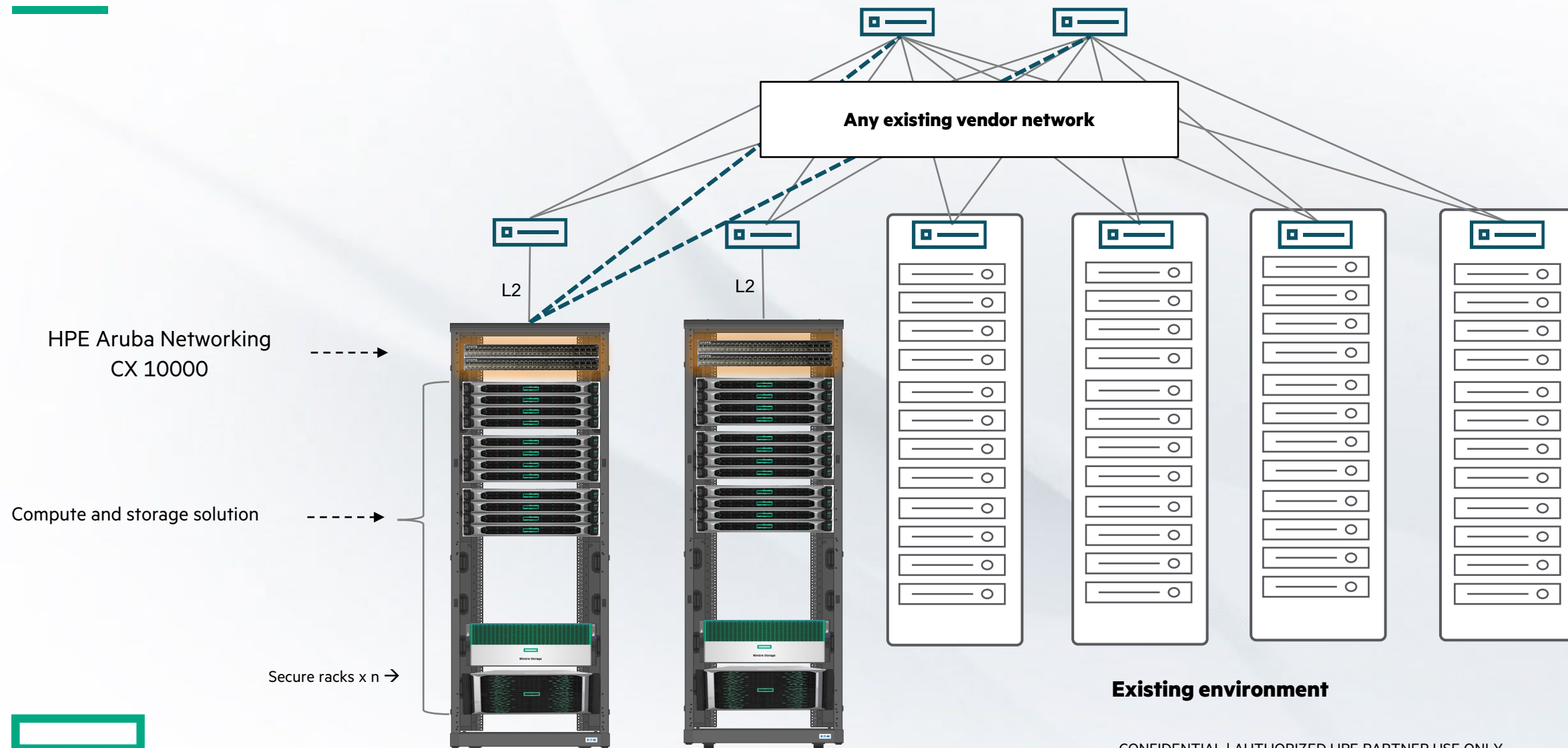
Key advantages

53% savings with
Superior 4th Gen design -
Higher scale/performance
Future service insertion



Secure fabric Interconnect for secure racks

DCN is not a forklift proposition. Wrap networking around specific workloads.

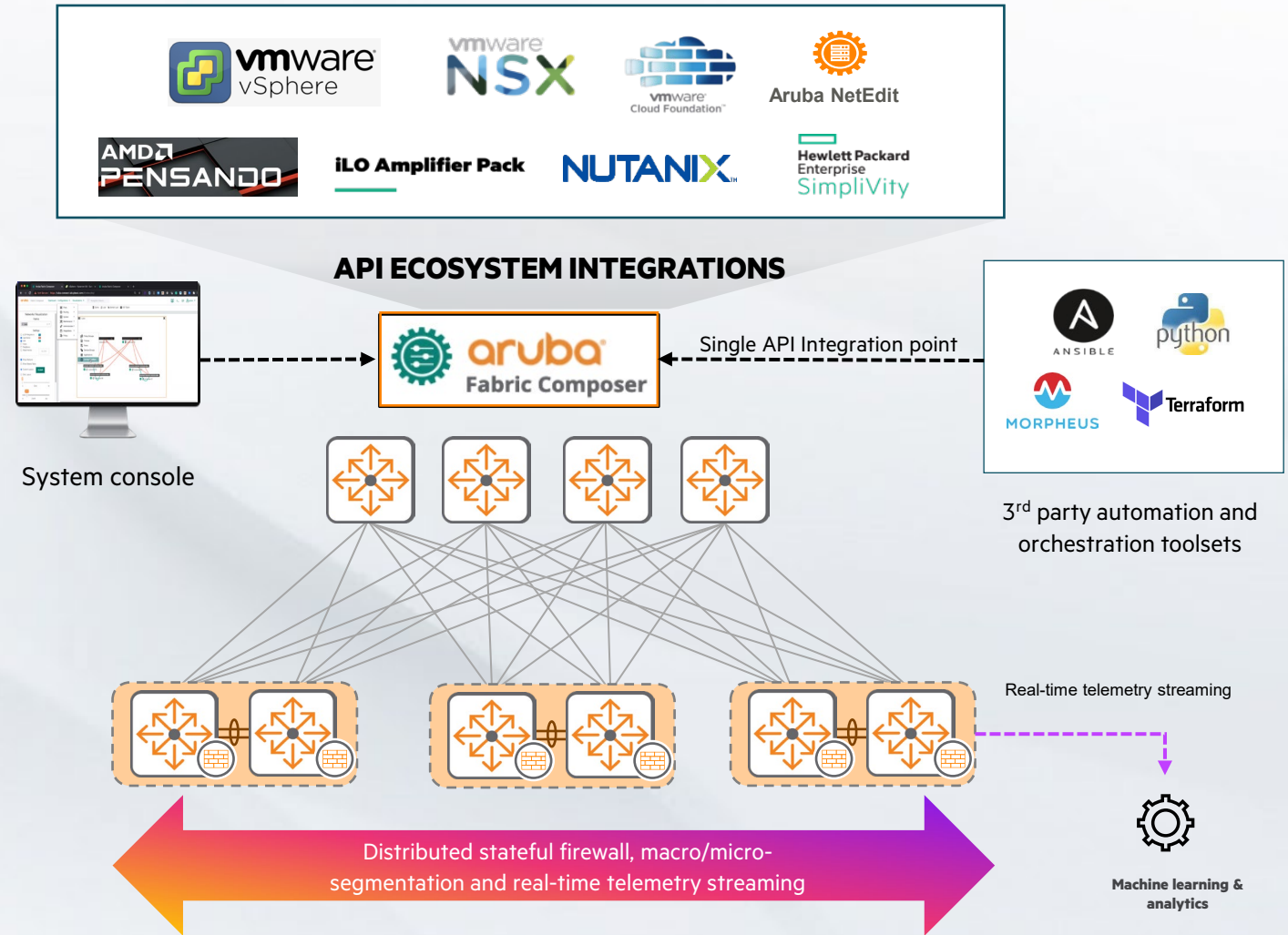


Existing environment

Network and security policy automation with full visibility

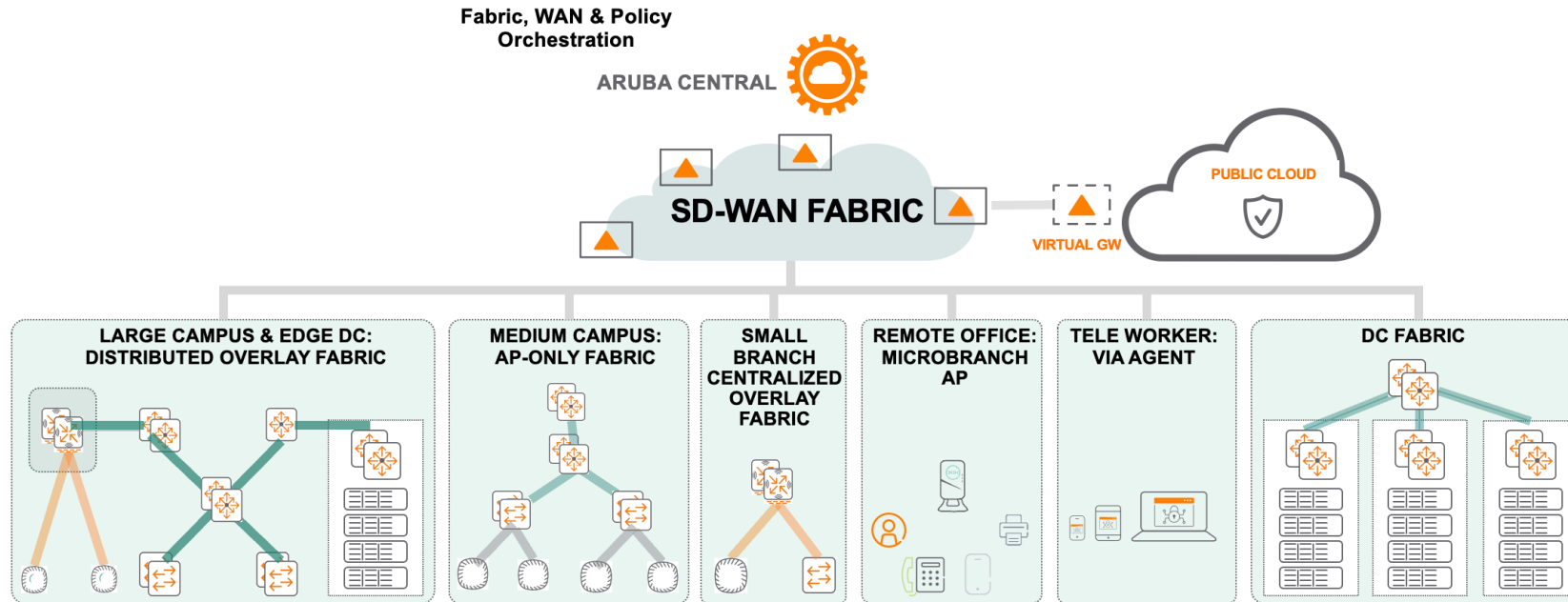
Hyperscale-like efficiencies for enterprise DC/private cloud

- Deployment automation
- Easy-to-install API integration packs
- Automate everyday networking tasks
- Simplified troubleshooting
- Centralized policy management
- Real-time telemetry streaming



HPE Aruba Networking Central

Industry's first cloud-native unified policy orchestration & network automation for Campus, Branch, Datacenter & SD-WAN



Ubiquitous Segmentation and Fabric

for performance and global scale,
with choice of centralized and
distributed enforcement models;
standards-based technology stack
(EVPN-VXLAN)

Unified Policy Orchestration and Enforcement

with stateful application role-aware policy
enforcement by CX switches, APs, AOS
gateways, EC SD-WAN gateways and SSE
public cloud integrations; policy
recommendations

Intelligent Campus, DC and Branch Automation

with intent-based workflows for
automated underlay and overlay
configuration

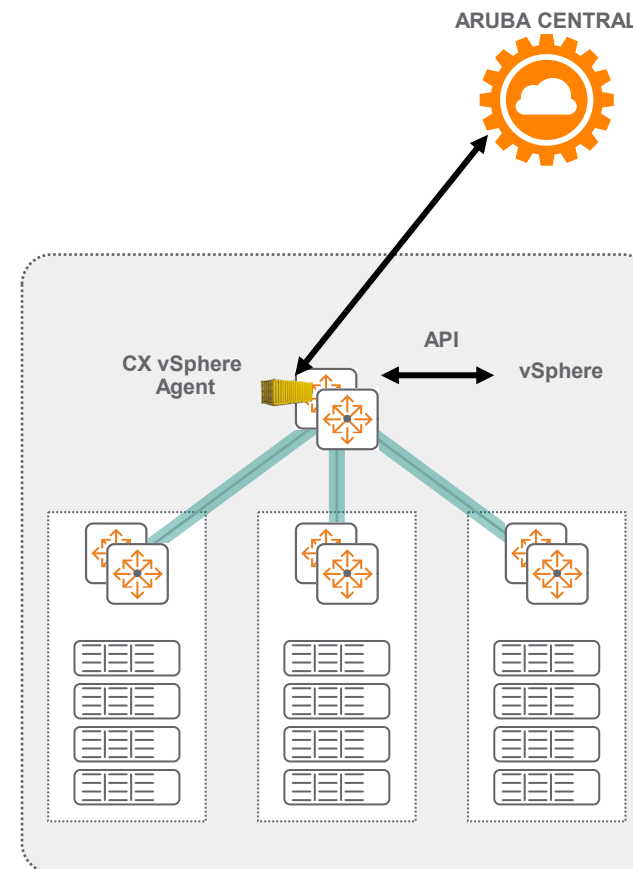
AI-Powered Assurance

for network anomaly detection,
client behavior profiling, and
user, workload and application
experience assurance

Virtual Machine Visibility Through vSphere Integration

Install —→ Discover —→ Visualize

- The vSphere agent is responsible for interfacing with vSphere
- Installed within the switch container framework of CX
- Collect and cache data from vSphere, such as LLDP Neighbors, hosts, VM, virtual switches, etc.
- Respond to REST requests
 - vSphere status connection
 - vSphere host data
 - vSphere neighbor data
 - vSphere stats data
- Agent available for CX 6300 and up.
- For scale setup, CX 8300 and up is preferred.
- Single agent connect with multiple vCenter.



vSphere

Name

Instance name

Host

https://plugin.mycompany.com

Username

theboss@mycompany.com

Password

.....

vSphere Agent CX Switch

CX-Aruba-123

Connection Status

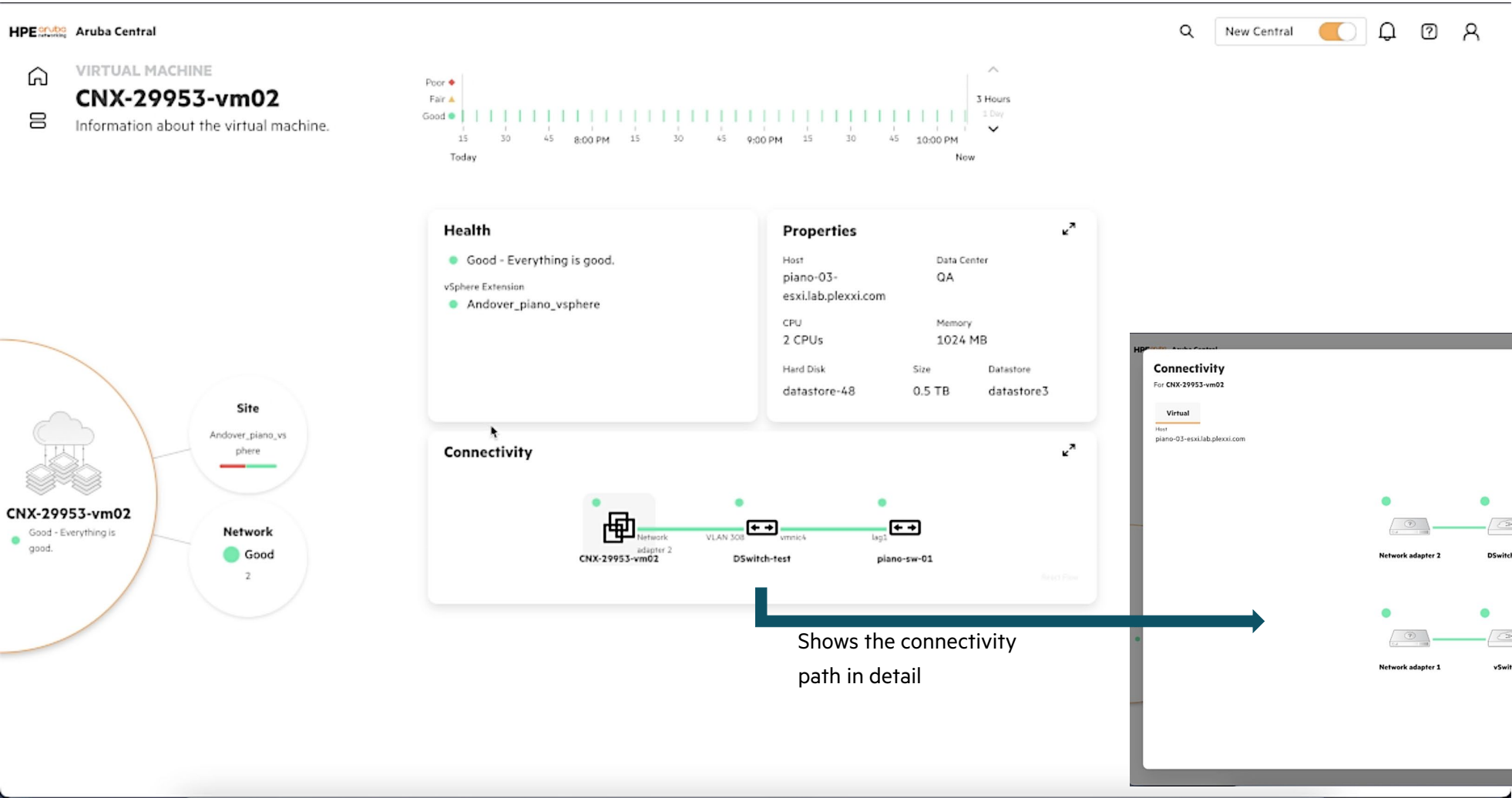
Active

Version: 7.0

Test

Cancel Update

Virtual Machine Visibility Through vSphere Integration



Microsegmentation to underpin service excellence



PQR is a managed services provider based in the Netherlands. Over the last 30 years, PQR has transformed into a trusted advisor for managed services. By introducing a new data center offering with a strong focus on scalability, security first, and operational simplicity to provide everything as a service, PQR aims to position itself for the next phase of revenue growth.

Vision

- Build service revenues through the creation of a new data center offering with an emphasis on scale, security first, and operational simplicity
- Develop next-generation data center based around microsegmentation, distributed services, and automation

Outcomes

- Provides flexible, consumable, and managed data center services
- Delivers insight into all traffic and data flows
- **Reduces expensive data center firewalls costs by 50%**

Solution: distributed services

- Aruba Fabric Composer
- HPE Aruba Networking CX 10000
 - Distributed E-W firewall, NAT, IPSec
- **50% saving in total cost of ownership (TCO) compared to existing solutions**

Rethinking the power and impact of the data center



With over 30 years of experience designing, building, and managing mission-critical IT environments, Kyndryl works with some of the world's largest enterprise customers. It has strategic partnerships with many of the world's leading tech companies. Kyndryl mission statement is to 'make the complex simple to enable customer innovation'

Vision

- Remove complexity for enterprise customers by streamlining access to all clouds, data centers, and edge
- Create a single pane of glass for provisioning and monitoring on-premises and cloud networks

Outcomes

- Strengthens data encryption tenfold compared to legacy architecture
- **Reduced energy costs by 90%**
- **Improves space optimization by a factor of 20**

Solution: distributed services

- HPE Aruba Networking CX 10000
 - Distributed E-W firewall, NAT, IPSec
- **Resulted in significant customer value-add up to 66% reduction in network security infrastructure**

Building the next-gen IT service delivery platform



DXC Technology (NYSE: DXC) helps global companies run their mission-critical systems and operations while modernizing IT, optimizing data architectures, and ensuring security and scalability across public, private and hybrid clouds.

Pre-deployment

- More than 100 global, multi-tenant data centers
- End-to-end Cisco ACI deployment
- **Scale-up** services appliances

Challenges

- Complexity and cost (infrastructure sprawl, overlapping IPs, inefficient traffic patterns)
- Poor security posture
 - Limited intra-data center security
 - Unencrypted flows

Solution: distributed services

- Aruba Fabric Composer
- HPE Aruba Networking CX 10000
 - Distributed E-W firewall, NAT, IPSec
- **>70% increase in workload security posture within DC**
- **Up to 83% reduction in DC security infrastructure footprint**

Gartner recommends HPE Aruba Networking

Gartner Reports...

- EOS for VMware NSX perpetual licenses is approaching.
- 10,000 customers hold NSX licenses.
- Many clients report VMware renewal costs have more than doubled since Broadcom acquisition.
- Gartner's 3-option recommendation for microsegmentation:
 1. Upgrade to VMware Cloud Foundation (VCF) + \$€
 2. Migrate to another microsegmentation alternative **See Gartner's specific vendor recommendation
 3. Forgo microsegmentation



“The network switch will be the enforcement point for microsegmentation. The local network switch must also be the default gateway for all connected workloads and employ anycast to enforce microsegmentation at the switch connecting the host. Vendors: Cisco (ACI) and **Hewlett Packard Enterprise (HPE) Aruba (CX 10000).**”

*“What Are My Options for VMware NSX, Given the Broadcom Acquisition?” Gartner Quick Answer research note. Nauman Raja, Andrew Lerner, Jorge Aragon. May 2024. Full report available to Gartner seat holders.

<https://www.gartner.com/doc/reprints?id=1-2HZFP8QT&ct=240701&st=sb>

HPE Aruba Networking

Data center, private cloud, storage solution integration

HPE Aruba Networking references architectures powering mission critical business applications



VMware Cloud
Foundation on
HPE ProLiant



Microsoft SQL
Server on HPE
DL360, Primera



SAP HANA DB on
HPE Superdome
Flex 280



Oracle 19c
with VMware on
HPE Synergy/
Primera



Red Hat OpenShift
on HPE ProLiant
DL360/380
servers



Google Anthos
on HPE ProLiant
DL325/DL385
and HPE Nimble
Storage



HPE SAN switch
SN66008 32 Gb

HPE Aruba 6300M
switch (OOBM)

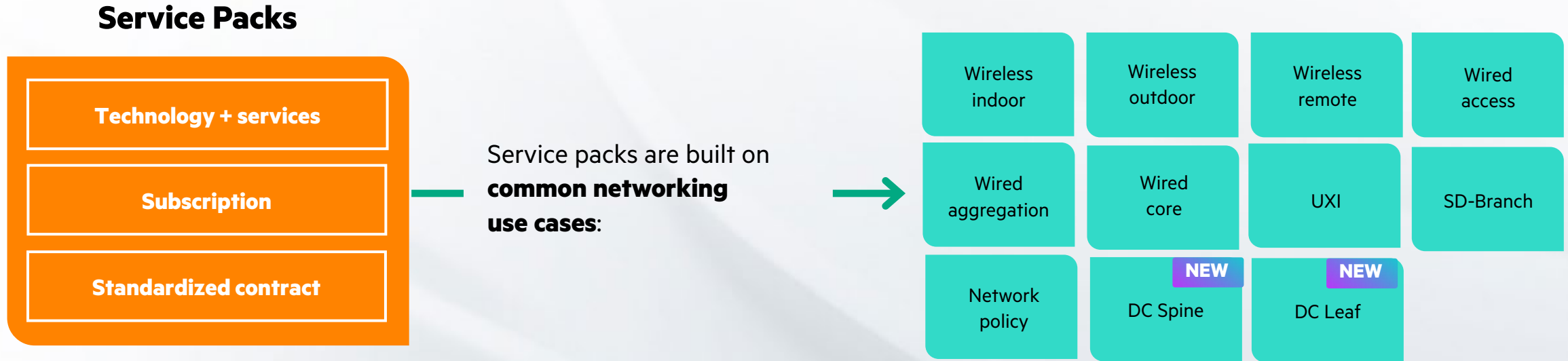
HPE Aruba 8325
switch (ToR)

HPE ProLiant
DL360 Gen10

HPE Primera
Storage

HPE Nimble
Storage adaptive
flash array

Expanded range of HPE GreenLake for Aruba service packs



Two new service packs available for data center networking

- HPE Aruba Networking CX 8000, HPE Aruba Networking CX 9000 and HPE Aruba Networking CX 10000 available as a service (NaaS)
- Customers can consume an entire compute, storage and networking data center stack through HPE GreenLake
- Partners can expand into DCN and bundle design/delivery services with a monthly NaaS technology subscription





HPE's Intelligent Edge BU

Founded 2002

\$4B+

annual revenue

#2

Market share Enterprise Wired
& Wireless¹

7,000+

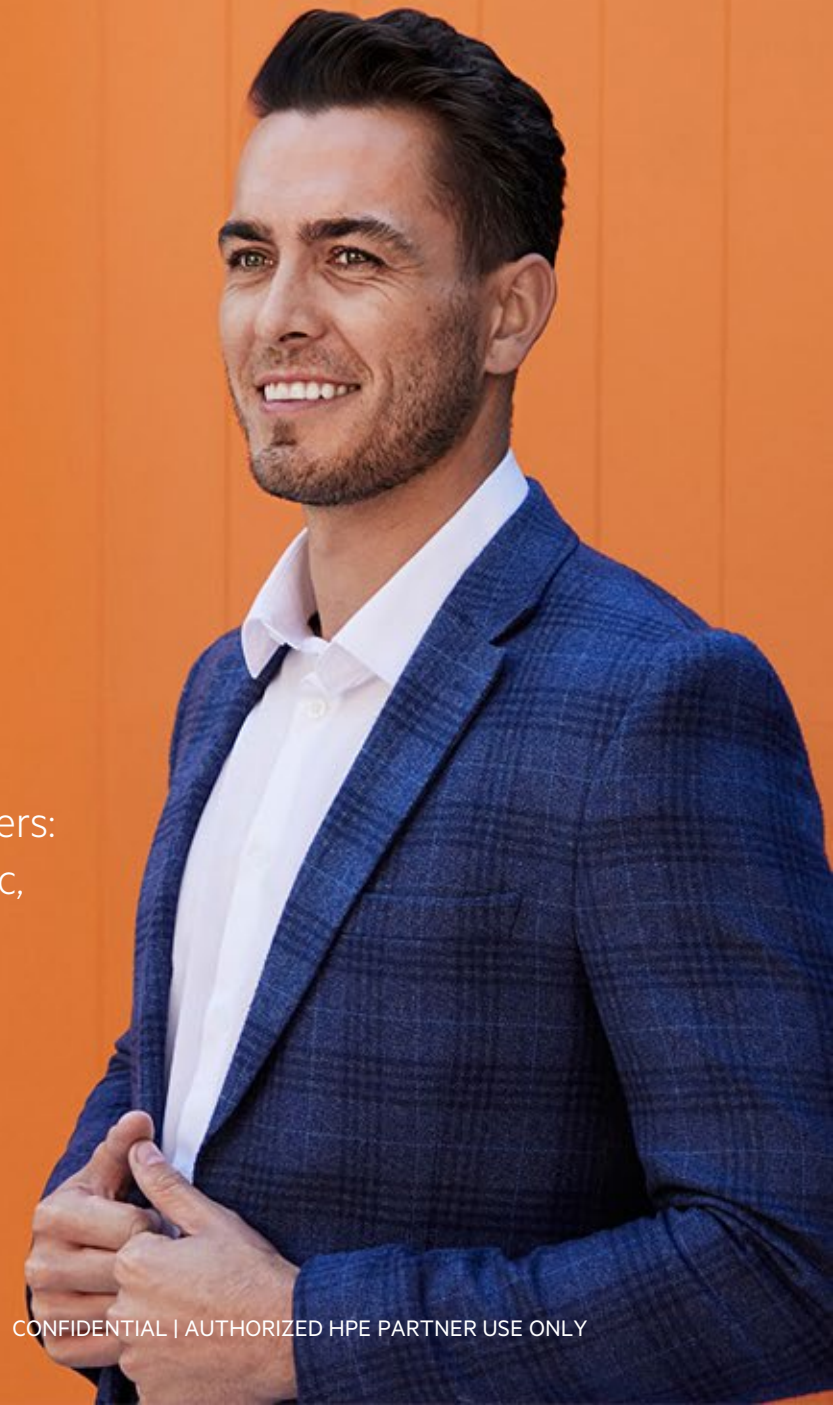
employees

Dedicated sales,
engineering and support

Perennial Gartner MQ
Leader in Wired & Wireless

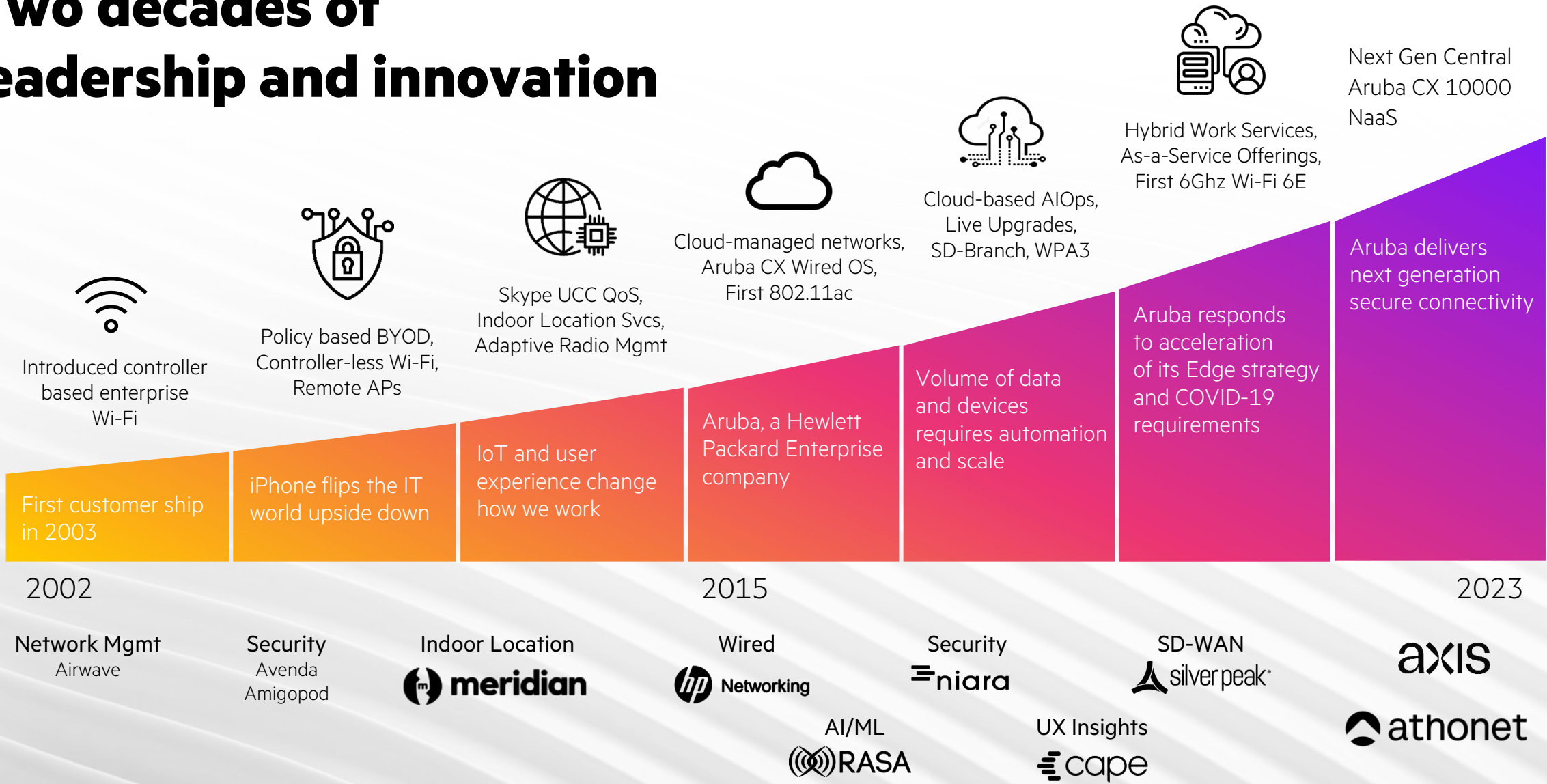
Global Presence

Technology Development Centers:
San Jose CA, Bangalore, Quebec,
Costa Rica, Beijing



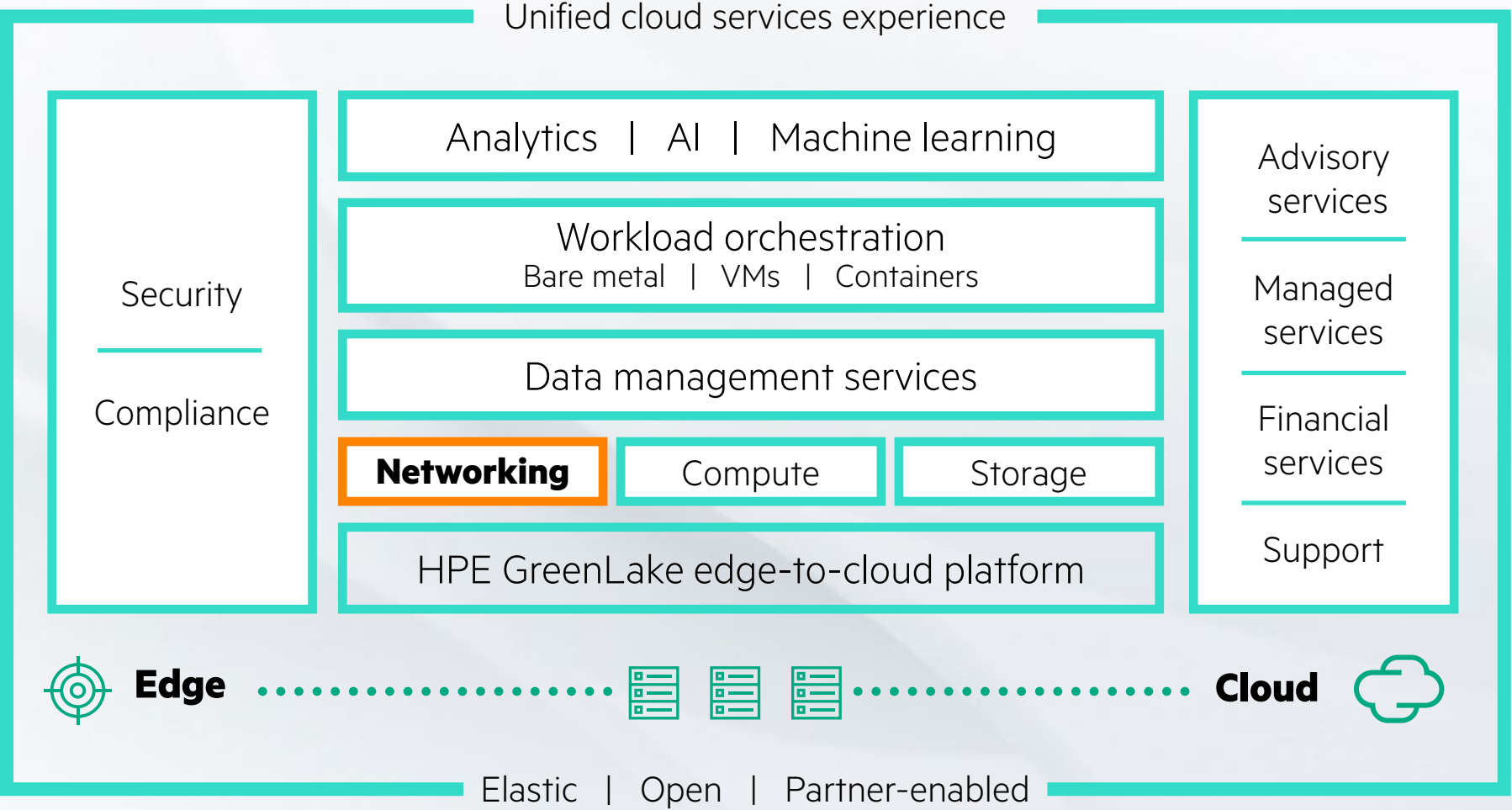
¹ Source: WWwC Revenue Marketshare - 650 Group CY2021

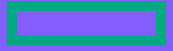
Two decades of leadership and innovation



Hewlett Packard Enterprise The Edge-to-Cloud Company

One HPE:
Better together





Hewlett Packard
Enterprise

Thank you